

# About Solomon & Co.

Solomon & Co. is a full-service law firm headquartered in Mumbai, the financial and commercial capital in India, with multiple offices in Mumbai and Pune. Founded in 1909, the firm is ranked amongst the reputed law firms in India.

The firm provides high-value legal services across a broad range of practice areas, including Corporate, M&A, Business & Trade, Banking and Finance, Capital Markets, India entry, Private equity, Dispute Resolution, Real

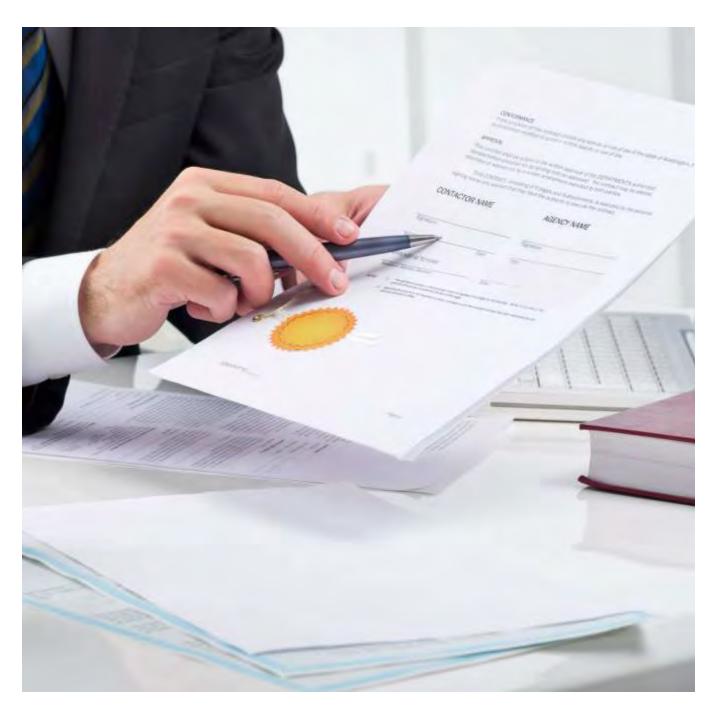
Estate and Construction, Insurance and Intellectual Property. Since its inception, Solomon & Co. has been advising India and international companies, government organizations and individuals on their most challenging transactions. Our clients range from global banks, investment funds and high net-worth individuals to not-for-profit organizations. Solomon & Co. is a member of Alliott Global Alliance in Mumbai, Pune and Goa.

# Our Coverage

We realize that an excellent legal practice requires both profound legal knowledge as well as understanding of the local jurisdiction. To fully assist clients on assignments in other parts of India, we routinely work with locally based correspondent lawyers with access to the local knowledge and contacts in over 40 Indian cities, including New Delhi, Bangalore, Hyderabad, Chennai, Ahmedabad, Kolkata.

# Our Lawyers

Our lawyers are a highly skilled professionals who is adept at providing practical and innovative solutions to complex legal issues. Having practiced both in India and internationally, they have the ability to comprehend a wide range of issues across various sectors. Our team is result-oriented and is trained to emphasize client service, clarity, and efficiency. We pride ourselves on delivering excellent client service using a focus and personal approach.





## JONATHAN S. SOLOMON

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Jonathan Solomon is the senior partner of Solomon & Co., which was founded in Mumbai by his grandfather in 1909 and now has over 100 practicing lawyers. He was enrolled as an Advocate in 1963 and as a Solicitor in the Bombay High Court in 1967 and has been in active practice for the past 55 years. His specialization is real estate, civil litigation, arbitration, trusts and partnerships and he has also been recommended as 'first-class' in insurance matters. Mr. Solomon regularly appears before the High Court of Bombay and the Supreme Court of India and receives an appointment by the Bombay High Court as Court Receiver and Administrator in disputes. He is a trustee of several educational trusts and organizations. His wealth of legal knowledge, decades of experience and passion for social causes makes him a trusted advisor to many.

### Relevant experience:

- He is part of a three-member committee constituted by the Bombay High Court in September 2014 to assist the court in a class action suit filed by investors in the National Spot Exchange Limited against the Exchange for recovery of about Rs. 5,600 crores.
- $\bullet \quad Assisting a co-operative housing society with nearly 200 \, members \, with its \, re-development \, project \, which \, is \, one \, of the \, largest \, re-developments \, within the \, city \, of \, Mumbai.$
- Acting as court-appointed Administrator of an estate worth approximately Rupees 200 crores pending the hearing of proceedings arising out of rival wills advanced by different parties in respect of the estate of the deceased.
- In 2012, he was appointed by the Bombay High Court as Authorised Person to manage the affairs of Etisalat DB Telecom Pvt. Ltd., a company which was affected by the 2G spectrum scandal in India. After the appointment of the Official Liquidator for the company in 2014, Mr. Solomon was appointed as legal advisor to the Official Liquidator.

### Jonathan Solomon's expertise includes:

- Real Estate and Land Laws
- Construction and Development of Real Estate
- Litigation and Arbitration
- Constitutional Law and Administrative Law
- Personal Laws, Succession, and Inheritance
- Insurance
- Trusts and Partnerships



### **AARON SOLOMON**

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Aaron Solomon is the Managing Partner of Solomon & Co. and has been in active practice for over 25 years. He specializes in transactional work including mergers and acquisitions, joint ventures, exchange control regulations, competition laws, banking, investment funds, private equity, capital markets, and securities laws. He has a hands-on approach and his team has the ability to handle large and complex cross-border transactions. With over 2.5 decades of experience on cross-border transactions of all types and versatility across multiple practice areas, Aaron specializes in guiding clients across a complex Indian business and legal environment.

Aaron is a member of the Association of Independent European Lawyers. He is the president of the Friends of the Tel Aviv University in India and is also the Chairman of the Mumbai Chapter of the Indian Lawyers Association.

Aaron was a partner at two major Indian law firms before joining Solomon & Co. He qualified as an advocate in the year 1995 and was ranked first in the all India Solicitor's examination in 1996.

### Relevant experience:

- In 2016, Aaron acted for Jain Irrigation on the largest private equity investment in the India agri-tech sector, a nearly 120 million US\$ investment by Mandala Capital in Jain Irrigation.
- He also acted for Fonroche Energie S.A.S. in 2016 on one of the first M&A transactions in the solar energy space in India, namely the divestiture of two solar power Plants by
- $\bullet \quad Fon roche \, Energie \, S.A.S. \, to \, the \, Hinduja \, Group.$
- He is impaneled advisor to several banks and Financial services companies, including HSBC Bank, L&T Finance, Bank of Baroda and Bank of Maharashtra.
- He is actively involved in technology transactions of all kinds and encourages start-ups.
- He has assisted on several large transactions in the agri-business sector, the defense sector, and the renewable enter sector.
- Currently he holds the position of President at the Indian Lawyers Association for the term 2023 to 2024.

### Aaron Solomon's expertise includes:

- Mergers and Acquisition
- Joint Ventures and Collaborations
- Corporate and Business Laws
- Competition Laws
- Banking and Finance
- Investment Funds and Private Equity
- Capital Markets and Securities Laws
- Foreign Investment and Exchange Control Regulations



### KOMAL SOLOMON

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Komal Solomon is a Partner at Solomon & Co. and has been in practice for over 25 years. Komal graduated from Jai Hind College and thereafter read law at the Government Law College in Mumbai. She specializes in matters relating to corporate and regulatory compliance, regulatory communications, immigration laws, entertainment, and media law, India entry strategies and intellectual property law.

She specializes in matters relating to corporate and regulatory compliance, regulatory communications, immigration laws, entertainment, media law, India entry strategies and intellectual property law.

She has assisted several multinationals in establishing their subsidiaries, branch offices and liaison offices in India.

### Relevant experience:

- Advises leading production houses, television channels, singers/writers/artists on various media and entertainment law assignments.
- Advises several multinational clients on establishing their businesses in India through liaison offices, branch offices, subsidiaries, and joint ventures.
- Assists clients with filing, prosecution, registration and such other matters pertaining to trademark, copyright, and related intellectual property rights.

### Komal Solomon's expertise includes:

- Foreign Investment and Exchange Control Regulations
- India Entry
- Regulatory Compliances and Communications
- Immigration Laws
- Media and Entertainment Laws
- Personal Laws, Succession, and Inheritance
- Intellectual Property Laws



### MICHELLE SOLOMON LE PAGE

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Michelle Solomon Le Page is a Partner at Solomon & Co. She is a dual qualified Advocate and Solicitor in India and in England, who is based primarily in Paris, and shares her time between France and India. She speaks English, French and Hindi.

Michelle's practice is focused on advising European and other international companies and individuals with their business interests in India including all aspects of operating a subsidiary or joint venture in India, from investing and setting up operations in India, purchasing or leasing land and building, employing and terminating workforce, managing shareholder and director relations, executing contracts, distributing and selling products in India, complying with competition

laws and related litigations and arbitrations like debt recovery and shareholder disputes.

Since 2012, she has been advising clients on Indian operations, acquisitions and dispute resolution across diverse sectors including construction, steel manufacturing, packaging manufacturing and distribution, hearing aids and cochlear implants, medical diagnostics sector, insurance sector, dry bulk shipping, cyber security and hacking, marinas and floating solutions and garment manufacturing and distribution.

Michelle read law for 3 years at the Government Law College in Mumbai, and then completed a 3 year Bachelor of Laws degree at the University of London, School of Oriental and African Studies. She subsequently completed the Legal Practice Course at the College of Law in London before joining Clifford Chance London in 2007. She has been a practicing Solicitor of England & Wales from 2009. She joined Solomon & Co. in 2012 after practicing law at Clifford Chance for 5 years, both in their London and Paris offices.

Michelle Solomon Le Page's expertise includes:

- Corporate and Business Laws including M&A, Joint Ventures and Collaborations
- Litigation and Arbitration
- $\bullet \quad Competition \, and \, Consumer \, Protection \, Laws$
- Real Estate and Construction Laws
- Succession and Inheritance Laws



KINJAL CHAMPANERIA

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Kinjal Champaneria, is a Partner at Solomon & Co., and has more than 15 years of experience. Kinjal focuses on corporate transactional work, including mergers & acquisition, India entry, joint ventures, collaborations, private equity, foreign investment, exchange control regulations, general corporate and commercial matters.

Kinjal represents investors and target companies in various sectors and has extensive experience in handling M&A transactions and advising on wide range of issues involved in structuring of cross border as well as domestic transactions, including preparing and filing documentations with regulatory authorities such as Reserve Bank of India, Securities and Exchange Board of India and the Administrative Ministry/Department under FDI Policy.

In addition, Kinjal also has experience in handling structuring and establishing of both onshore and offshore funds, which includes preparing applications and documents for registration, preparing placement memorandums, contribution agreements, conducting due diligences on target companies and drafting, reviewing, negotiating the transactional documents.

Kinjal also has experience in contracts relating to commercial, business trade and information technology, including agency/distribution agreements, franchise agreements, master services agreement, software development agreement, etc. Kinjal has also been actively involved in the projects initiated under Smart City Mission, involving engineering procurement and construction (EPC), roads, procurement of goods and services, etc., which includes preparation of expression of interest, request for proposals, concession agreement, EPC agreements, services agreement, etc.

### Kinjal Champaneria's expertise includes:

- Mergers and Acquisition
- Subsidiaries, Joint Ventures & Collaborations
- Private Equity and Venture Capital
- Asset Purchase and Slump Sale
- India entry
- Corporate structuring
- Due diligence and corporate compliance
- Foreign Investment and Exchange Control Regulations



### GERMAINE PEREIRA

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Germaine Pereira is a Partner at Solomon & Co. She is registered as an Advocate with the Bar Council of Maharashtra and Goa and holds a Master's Degree in Science with a specialization in Biotechnology.

She has an experience of over 15 years. Prior to joining Solomon & Co. in 2007, Germaine worked as an intellectual property consultant at the Industrial Research and Consultancy Centre, Indian Institute of Technology, Bombay (IITB).

She has substantial transactional experience in equity and debt financing, conveyancing, labour and employment laws, India entry, law of inheritance and succession and intellectual property matters. Germaine has represented clients ranging from entrepreneurial start-ups to Fortune 500 companies across diverse industries, high net worth individuals, artist and writers on their legal assignments.

### Germaine Pereira's expertise includes:

- Intellectual Property Services
- Real Estate and Land Laws
- Joint ventures and Collaborations
- Mergers and Acquisitions
- Banking and Finance
- $\bullet \quad For eign \, Investment \, and \, Exchange \, Control \, Regulations$
- Labour and Employment Laws
- Succession and Inheritance Laws
- Media and Entertainment



## SONIYA PUTTA

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Soniya Putta is a Partner at Solomon & Co. She is registered as an Advocate with the Bar Council of Maharashtra and Goa. Soniya works in the Dispute Resolution team and is experienced with litigating in Indian courts and tribunals. She is actively involved in both civil and criminal litigation as well as arbitration. She regularly appears as an advocate before various courts and

tribunals including the Bombay High Court, Debt Recovery Tribunals and Arbitral Tribunals. She also has experience in drafting of wills, applying for probate, letters of administration, and is well-versed with inheritance and succession laws.

### Soniya Putta's expertise includes:

- Litigation and Arbitration
- Constitutional Law & Administrative Law
- Personal Laws, Succession & Inheritance
- Trusts & Partnerships
- Real Estate & Land Laws



## SHRUTI MANIAR

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Shruti Maniar is a Partner in the Dispute Resolution team of Solomon & Co. and co-leads the firm's litigation practice. She has been with Solomon & Co. since 2008. She is registered as an Advocate with the Bar Council of Maharashtra and Goa since 2005. She holds a degree in the stream of Arts (with a double major in Political Science and History). She passed Law

majoring in Banking and Intellectual Property Services.

She specializes in litigation (both civil and criminal) and has experience in a wide array of matters including Suits, Testamentary proceedings, Writ Petitions, Intellectual Property proceedings, Commercial Litigation and Consumer Court Proceedings. Shruti appears regularly before the Bombay High Court, Debt Recovery Tribunal and RERA.

Shruti also has wide experience in Arbitration Proceedings (including international arbitration) and appears regularly before various arbitration tribunals. Shruti has advised various Banks and NBFCs in the proceedings under the Insolvency and Bankruptcy Code, 2016 and regularly appears before the National Company Law Tribunal.

Shruti Maniar's expertise includes:

- Civil Litigation,
- Commercial Litigation,
- Insolvency and Bankruptcy Litigation
- Alternate Dispute Resolution,
- Intellectual Property Laws, and
- Criminal Litigation.



SAUMYA BRAJMOHAN

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Saumya Brajmohan is a Partner in the Litigation & Dispute Resolution team of Solomon & Co. She is registered as an Advocate with the Bar Council of Maharashtra and Goa since 2014. Saumya holds a degree in law from ILS Law College, Pune University wherein she secured

4th Rank in the University of Pune (III BSL, LL.B).

She specializes in arbitration, civil, commercial and insolvency litigation. She regularly appears before the Hon'ble Bombay High Court, City Civil Court as well as various Tribunals including National Company Law Tribunal, RERA, Debt Recovery Tribunals, Arbitral Tribunals and National Company Law Appellate Tribunal. She is also involved in various matters before various Tribunals and Courts outside Mumbai and India.

She is currently involved in a wide array of litigation matters including matters of the writ, commercial suits and arbitrations, testamentary and partition matters, consumer matters, civil suits, company law matters, and insolvency proceedings and has also advised various international clients on the same.

Saumya Brajmohan's expertise includes:

- Civil and Commercial Litigation and Arbitration
- Company Law Litigation
- Insolvency and Bankruptcy law
- Testamentary Law



## HAROON ASRAR

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Haroon Asrar is a distinguished partner at Solomon and Co., specializing in General Corporate, Infrastructure Law, Real Estate, Contract & Infrastructure Project Management, Mergers and Acquisitions, and Commercial Arbitration. With a wealth of experience and expertise in both legal and management fields, Mr. Asrar has a demonstrated history of successful engagements in the Infrastructure and corporate sectors.

With a profound skill set, Mr. Asrar stands out as a leading Infrastructure & Corporate Counsel with the capability to navigate complex and large-scale transactions with finesse and agility. His adept crisis management abilities are underscored by a proven track record of successfully overseeing every aspect of active investigations, extending expert advice and representation to clients through numerous high-profile investigations, and making invaluable contributions to risk identification, data analysis, witness preparation, and the identification and presentation of key information.

He is known for offering strategic guidance that aligns with the business objectives of his clients and for his role as a trusted advisor in complex negotiations and settlements.

At Solomon and Co., Haroon Asrar is a pivotal figure, contributing his extensive experience and unique skill set to enhance the firms capabilities in delivering exceptional legal services to clients across various industry sectors. His ability to address challenges with insightful strategies, coupled with his commitment to achieving favourable legal outcomes, has earned him a reputation.

Haroon Asrar's expertise includes:

- General Corporate
- Infrastructure Law
- Real Estate
- Contracts and Infrastructure Project Management
- Mergers and Acquisitions
- Commercial Arbitration

### **BANKING AND FINANCE**

Given the volatility of financial markets and the consequent risk exposure affecting both lenders and borrowers, it becomes crucial to structure transactions appropriately and adequately secure financing arrangements. Solomon & Co. offers high quality legal and transactional advice to banks, financial institutions, and corporate lenders and assists them with issues such as financing and leasing of assets, corporate debt restructuring, insolvency and bankruptcy matters, amongst others.

Our Banking and Finance team has extensive experience in dealing with Indian regulatory authorities and government agencies. We advise on transactions ranging from simple debt and equity offerings to structured financing from on-shore and off-shore lenders and are panel advisers for several Indian and international banks.

## Areas of Practice

• ASSETLEASING, LOAN FINANCE, AND STRUCTURED FINANCE

We provide assistance on financing & leasing of assets, including structuring, drafting and negotiating all necessary documentation.

SECURITIZATIONAND DEBTRESTRUCTURING

We advise and assist on corporate debt restructurings, securitizations and settlement schemes.

BANKRUPTCYANDINSOLVENCY

We advise on all types of matters arising upon liquidation, insolvency, and bankruptcy.

. FINANCIAL SERVICES

We advise financial institutions and corporates on regulations pertaining to the Indian financial services sector.

# CAPITAL MARKETS & SECURITIES LAW

Solomon & Co.'s team approach and dedication combined with our experience and emphasis on strategic objectives have made us a leading capital markets and securities law firm in India.

We advise our clients on qualified institutional placements, issue of listed/unlisted non-convertible debentures, issue of international bonds, issue of FCCBs and GDRs, public offerings, portfolio management and related regulatory compliance matters.

We also advise on all Reserve Bank of India (RBI) and Securities Exchange Board of India (SEBI) related issues and also represent our clients at inquiries, proceedings, and litigation before RBI, SEBI, the Securities Appellate Tribunal, High Courts and the Supreme Court of India.

Our clients include Indian and global mutual funds, portfolio managers, investments advisers, investment banks, shareholders, issuers and large and medium-sized companies. We are valued for our ability to continually track the pulse of capital markets and securities laws in India.

## Areas of Practice

### ASSET/PORTFOLIO MANAGEMENT

We offer advice to fund and portfolio managers and advisors to optimize asset allocation and enhance portfolio management.

### PUBLIC OFFERINGS

We assist clients in public offerings by minimizing risks and maximizing returns.

### MUTUALFUNDS

We advise and structure fund documents based on current market factors and compliance issues.

### REGULATORY COMMUNICATIONS

We assist in all aspects of regulatory communications, from drafting and filing to obtaining requisite approvals.

### LEGALREPRESENTATION

We represent our clients at inquiries, proceedings and litigation before RBI, SEBI, the Securities Appellate Tribunal, High Courts and the Supreme Court of India.

### **BUSINESS AND TRADE LAW**

Our business and trade law team advise clients ranging from multi-industry conglomerates to private companies and start-ups on various business and trade law issues.

## Areas of Practice

### COMMERCIAL CONTRACTS

We assist in preparing, drafting, negotiating and executing documents for all kinds of commercial transactions.

### • ANTI-TRUSTAND COMPETITION LAWS

We advise on diverse aspects of antitrust laws including Monopolies and Restrictive Trade Practices, Unfair Trade Practices & Competition Laws.

### • INTERNATIONAL TRADE, IMPORT & EXPORT

We offer a wide range of services with respect to customs laws and policies, foreign trade regulations, anti-dumping duty and International Commercial Terms (INCOTERMS) and strive to ensure that our clients are equipped with the knowledge to enable them to enter global markets confidently.

### • ENVIRONMENT, NATURAL RESOURCES & ENERGY

We advise on the assessment of carbon credits, waste disposal, and management (including electronic waste), environmental regulations and zoning regulations, in addition to advising on regulations governing natural resources and energy.

# INVESTMENT FUNDS & PRIVATE EQUITY

Solomon & Co.'s dedicated team experience and dedicated team and emphasis on strategic objectives has made us a leading funds and private equity law firm in India.

We advise our clients on structuring and establishment of Indian domestic and offshore funds, structuring and registration of foreign portfolio investors, structuring of equity, quasi-equity, quasi debt instruments for investments and related regulatory compliance matters. We advise on all aspects of foreign exchange laws, including notifications and circulars issued by Reserve Bank of India (RBI) and Securities Exchange Board of India (SEBI).

Our clients include Indian and global investment banks, venture capitals, investment managers, large and medium sized companies.

## Areas of Practice

### • INVESTMENT FUNDS & PRIVATE EQUITY:

We assist on establishment of investment funds and advise on legal, commercial and compliance issues concerning investment funds and its investments.

### • FUNDINVESTMENTS:

We assist venture capital clients and investment managers on their investments in India by minimizing risks and maximizing returns.

### • REGULATORY COMMUNICATIONS:

We assist in all aspects of regulatory communications, from drafting and filing to obtaining requisite approvals.

### LEGALREPRESENTATIONS:

We represent our clients at inquiries, proceedings and litigation before RBI, SEBI, the Securities Appellate Tribunal, High Courts and the Supreme Court of India.

### CORPORATE AND M&A

Our Corporate and M&A team has the cutting-edge capability on all aspects of corporate transactions and we advise clients ranging from closely held private companies to multi-industry conglomerates, private equity firms, investment banks, and financial institutions on their most challenging corporate issues.

## Areas of Practice

### SHAREAND BUSINESS ACQUISITIONS

We specialize in structuring entry and exit routes for investors, including private equity investments.

### MERGERSAND CORPORATE RESTRUCTURING

We advise on corporate bankruptcy, recapitalization, debt restructuring, leveraged buyouts, mergers, and acquisitions.

### CORPORATE COMPLIANCE AND GOVERNANCE

We advise on compliance with laws, regulations, organizational practices and procedures. We assist corporate management including boards of directors and board committees on diverse issues concerning corporate governance.

### INDIAENTRY

We assist multinational clients, establishing their businesses in India through liaison offices, branch offices, subsidiaries, and joint ventures.

### . TRUST AND PARTNERSHIPS

We as sist clients in the formation, registration, and governance of trusts and partnerships.

### **INSURANCE**

We combine sector related knowledge of insurance with an understanding of insurance laws and how they operate to appropriately advise our clients on insurance and reinsurance claims in India and represent them in this regard.

Our clients include leading insurers, financial institutions, brokers and businesses who value our ability to provide far-sighted, timely advice to protect their interests in domestic and international contracts.

## Areas of Practice

### • INSURANCE LAWS:

We advise and assist clients in all aspects of insurance laws and practices in India.

### INSURANCE DISPUTES:

We assist our clients on various insurance disputes for enforcement of policies and recovery of compensation.

### • LICENSES UNDER THE IRDA AND OTHER REGULATORY AUTHORITIES:

We advise clients on the procurement of licenses and approvals from the Insurance Regulatory and Development Authority of India (IRDA) and various other regulatory authorities.

# LITIGATION AND DISPUTE RESOLUTION

Our litigation and dispute resolution practice is one of the oldest and most reputed practices of the firm. We have excellent exposure to the Bombay High Court and several of our lawyers attend the Bombay High Court and City Civil Court on a daily basis and conduct oral advocacy on behalf of our clients. We have experience of representing clients in complex and high stake litigation in various courts across India including the Supreme Court, High Courts, National Company Law Tribunals, the Securities Appellate Tribunal, Debt Recovery Tribunals and at various other fora.

Our Litigation and Dispute Resolution Team is able to work with complex issues and across borders and practice areas in order to find the most efficient and practical way to resolve disputes.

We have acted on many landmark litigation and arbitration matters in India including disputes relating to land, property, and inheritance, disputes among company shareholders, disputes relating to initiating or defending debt recovery proceedings, writ petitions, regulatory inquiries, tax matters, and others.

## Areas of Practice

### ALTERNATIVE DISPUTE RESOLUTION

We represent clients at all stages of domestic and international arbitration and also for enforcement or challenge of arbitral awards if required.

### CIVIL AND CRIMINAL DISPUTES

We advise and assist companies, partnerships and individuals on all aspects of their civil disputes from strategy prior to the institution of a suit to obtaining a final decree, together with related issues such as the enforcement of decrees and settlement discussions if needed. We have also begun assisting on criminal cases which are linked to or have arisen out of commercial disputes.

### BANKINGLITIGATION LAW FIRM IN MUMBAI

We represent established banks and financial institutions and other clients in banking litigation matters and regulatory investigations.

### • REALESTATE DISPUTES

With the rapid emergence of real estate markets comes a plethora of disputes. We employ a solution-driven approach to deliver results while understanding the business needs of our clients.

### • SHAREHOLDER DISPUTES

We regularly advise and represent clients (including many international companies) in shareholder disputes and other disputes arising from joint ventures, share purchase agreements, mergers, and acquisitions in India.

### • REGULATORYINVESTIGATIONS, INQUIRIES AND NOTICES

We assist and advise clients on the correct course of action to be adopted during inquiries, investigations and upon receipt of notices.

### . INSURANCE CLAIMS AND DISPUTES

We have an excellent track record in the insurance and reinsurance arena and assist in all aspects of these disputes.

### . SECURITIES & FINANCE CLAIMS AND DISPUTES

We represent clients before SEBI, the Securities Appellate Tribunal, and other security law fora and dispute resolution bodies.

### MEDIA AND ENTERTAINMENT

Our Media and Entertainment law team assists clients in protecting and enforcing their intellectual protection rights in films, television, drama, performing arts, publications, advertising, sponsorship etc. Our clients include production houses, film distributors, broadcasters, advertising agencies, artists etc.

## Areas of Practice

### ARTISTES

We advise and assist several artistes, scriptwriters, directors, singers and various performers with drafting and negotiating their agreements including performers/artist agreements, production agreement, finance agreements, licensing, assignment agreements, endorsement contracts, scriptwriter agreement, publication agreements etc.

#### BUSINESS

We assist and provide strategic advice to clients relating to their business deals, business creativities, contracts & agreements, prudent negotiation strategies, financial deals and various other activities related to media and entertainment law.

### • INTELLECTUAL PROPERTY RIGHTS (IPR)

We assist and advise clients on various Intellectual Property matters under the umbrella of copyright and trademarks including the filing and prosecution of the Copyright and Trademark applications.

### DISPUTERESOLUTIONS

We assist and advise clients in settling infringement matters through negotiation, arbitration, and litigation.

### . CONTRACTS

We assist clients in their documentation for several kinds of media contracts related to copyright, sound broadcasting, digital media, music video production, live performances, music distribution, telecast rights, etc including performers/artist agreements, production agreement, finance agreements, licensing, assignment agreements, endorsement contracts, scriptwriter agreement, music agreements, consultancy agreements publication agreements, distribution agreements etc.

#### FINANCE/INVESTMENT

We advise and assist clients in structuring their investments in the media and entertainment industries including media groups and production houses. We assist clients across all areas of the media on their corporate and commercial matters including foreign investments, regulatory matters like insolvency, taxation, aspects of structured finance and securitization deals.

### PATENT FILING AND PROSECUTION

Our Patent team comprises of experienced patent agents with extensive techno-legal skills and practical business experience, that enables them to protect an invention both legally and commercially and thus, enhance the client's business strategies. Our clients include pharmaceuticals, software companies, the aviation industry, chemical industry etc. Through our relationships with foreign firms, we have the ability to register, prosecute and defend our clients' patents around the globe.

## Areas of Practice

### SEARCH

Prior to filing an application for registration of a patent in India, our team conducts an extensive prior art search to determine the patentability of the invention.

### ANALYTICALSERVICES

We assist clients with freedom-to-operate search, patent validity search, infringement analysis, and white space analysis.

### DRAFTINGAND FILING PATENTAPPLICATIONS

We assist inventors in drafting and filing a patent application(s) in a manner that enhances the invention and provides a broader scope of protection, both legally and commercially.

### INTERNATIONALFILINGS

We work in association with a set of trusted, renowned and experienced foreign associates to cater to our clients' global requirements for filing patent applications in various overseas countries. We also assist our clients in filing and prosecuting an international patent application under PCT.

### PORTFOLIO MANAGEMENT

We prosecute, manage and advise on patent portfolios and strategy.

### . PATENTLITIGATION

We advise and assist clients to protect their patent and enforce their rights. We assist with matters including defending or opposing registration of patents, both at the pre-grant as well as the post-grant stage. We represent clients at various dispute resolution forums, including the High Courts and Intellectual Property Appellate Board.

### . COMMERCIALIZATION

We assist clients in commercial transactions involving patent license agreements, royalty agreements, technology transfer agreements etc.

### REAL ESTATE

As one of the premier real estate lawyers in Mumbai, Solomon & Co. has an impressive track record in both conventional as well as cross-border real estate transactions.

An in-depth knowledge of the industry, coupled with our experience in interacting with several established real estate groups gives our lawyers a cutting-edge advantage.

## Areas of Practice

### LAND LAWS

The Firm advises on matters relating to general laws regulating land and properties in India. It also assists in negotiating, drafting, settling and finalizing agreements relating to the sale and transfer of an interest in land and properties by way of gift, exchange, release, conveyance, assignment, and mortgage.

### • TITLE INVESTIGATIONS

We conduct detailed title searches and investigations including due diligence for immovable property.

### CONSTRUCTIONS AND DEVELOPMENT

We regularly assist our clients with property development, re-development, issues relating to Transfer of Development Rights (TDR), Floor Space Index (FSI) approvals and licenses, assignments, and conveyancing. The Firm advises on development regulations and ways to minimize the inherent risks that impact real estate transactions.

### • HOTELS, RESORTS AND TOURISM

The Firm advises on the development and management of the tourism sector, hotels, resorts, and clubs.

### SUCCESSIONANDINHERITANCE

Our knowledge of personal laws in India helps us to advise our clients on matters relating to inheritance and devolution.

### TRADE MARK AND SERVICE MARK REGISTRATION

Trademarks and Service marks being one of the company's most important assets need protection. We, at Solomon & Co., assist our clients to identify, manage worldwide portfolios, register and protect trademarks and service marks associated with their products and services.

Our team of specialized attorneys works closely with clients to develop and understand the brand and provides advice on the best ways to protect the identity of the trademark. Through our relationships with foreign firms, we have the ability to register, prosecute and defend our client's trademarks around the globe.

## Areas of Practice

### TRADEMARK SEARCH

Prior to filing an application for registration of a trademark in India, our team conducts an extensive trademark search in the relevant classes for the proposed trademark, in order to identify potential conflicts with existing trademark applications already on record with the Trade Marks Registry, India.

### REGISTRATION

• We advise and assist clients with the registration of trademarks and/or service marks in India.

### OPPOSITION/RECTIFICATION/REVOCATION/CANCELLATION

• We assist our clients with opposition, rectification, revocation and cancellation proceedings for the trademark/ service mark applications. We also provide prosecution services for suits of infringement, and passing off and anti-counterfeit action.

### TRADEMARKLITIGATION

• We assist our clients in protecting their mark and enforcing their rights. We represent clients at various dispute resolution forums, including the High Courts and Intellectual Property Appellate Board.

### **INTERNATIONAL FILINGS**

• We work with various law firms worldwide to assist our clients in filing trademark applications internationally as well as filing the applications under the Madrid Protocol.

### **CONTRACTS**

• We assist our clients with the drafting of the assignment deeds/agreements (with or without transferring goodwill) i.e. transferring of all the rights with respect to the trademark or transferring the restrictive rights with respect to the trademark; licensing of the trademark, and franchising.

### INSOLVENCY AND RESTRUCTURING

Our firm has an active practice before the National Company Law Tribunals and is well versed with Indian bankruptcy and insolvency regulations. Our lawyers personally appear before the NCLT, and we engage counsel where necessary. We also represent our clients in the insolvency process, to submit and pursue their claims to the appropriate authorities.

Our firm also assists other stake-holders in the insolvency process, including employees, shareholders, lenders, investors, landlords, tenants, etc. We assist potential acquirers to prepare and submit their proposals for the acquisition of assets disposed-off in the course of insolvency.

We assist with the restructuring of all types – including mergers & amalgamations, demergers, slump sale, and other forms of corporate restructuring. We advise on the transaction structure, assist with preparing the documentation, file necessary petitions with the Courts, and provide our clients required legal support for implementing the restructuring.

### **INFRASTRUCTURE**

Solomon & Co. is experienced in infrastructure transactions of all types, including in the power, chemicals, mining and townships sectors. Our team acts on all aspects of the power business, including development, construction, operation, financing, regulation and acquisition. Our team also brings their indepth industry knowledge with respect to energy to assist in addressing and mitigating various legal and regulatory risks involved in complex transactions.

Solomon & Co. provides a full range of leading-edge contentious and non-contentious regulatory, commercial and transactional advice in sectors such as mining and infrastructure. Our Firm represents sponsors, lenders, contractors and government agencies involved in major infrastructure and transportation projects, including the development, financing and construction of roads, ports, bridges and other major infrastructure projects

### **ARBITRATION**

Our firm has a strong practice in domestic and international arbitration. We assist our clients with arbitrations of all forms, including commercial claims, joint venture disputes, construction claims, maritime disputes, trade disputes, and others. We regularly appear before various domestic arbitration forums, across India. For international arbitrations, we work alongside legal counsel in the relevant jurisdiction and provide effective support and representation to our clients.

# Thank you.

### CONTACT US

### **MUMBAI**

Solomon & Co. is a full-service law firm headquartered in Mumbai with two offices in Mumbai- one in Fort and the other in Bandra. The offices cater to all areas of practice and the co-ordinates of both the Mumbai offices are:

### **FORT OFFICE:**

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### **PUNE**

Pune being the "largest destination for new business", Solomon & Co. expanded its operations to Pune in 2017 to tap this aggressively growing business destination. The Pune office caters to all areas of practice and the co-ordinates of the Pune office are:

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